HR Toolkits:

Using AI in Talent Acquisition

Dr Marna van der Merwe February 13, 2025



Session Overview



What do we do in talent acquisition (TA)?



Why is AI a game-changer for TA?



Discovering use cases in TA



Getting started





What do we do in talent acquisition (TA)?



Why do we do Talent Acquisition (TA)?

- a) To fill open positions as quickly as possible
- b) To ensure compliance with hiring regulations
- c) To build a great employer brand and candidate experience
- d) To reduce hiring costs and increase efficiency
- e) To attract, hire, and retain the right talent to drive business success



5 phases of talent acquisition

WHAT do we do?

WHY do we do it?

do we do it?

Workforce planning & TA strategy

Understanding hiring needs, workforce trends, and aligning talent acquisition with business objectives

Attraction & sourcing

Building employer brand, sourcing talent proactively, and leveraging multiple channels to reach the right candidates

Screening & selection

Assessing candidates efficiently using data-driven decision-making, structured interviews, and predictive insights

Hiring & onboarding

Converting top candidates into hires, providing a smooth candidate experience, and ensuring a strong start

Talent optimization & retention

Engaging, developing, and retaining employees to maximize long-term business impact

Know what talent we need and how to find it

Ensure we can access talent that we need

Select the right talent into the organization

Set new starts up for success

Create visibility of talent so that it can be mobilized and optimized

- Workforce trends
- Workforce data

- **Employer branding**
- Talent pipelines Proactive sourcing
- Candidate outreach
- Screening
- Assessments
- Interviews
- Selection decision

- Offer process
- Onboarding process
- Benefits and payroll enrollment
- Learning and development
- Talent identification
- Talent mobility



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Why is AI a game-changer for TA?

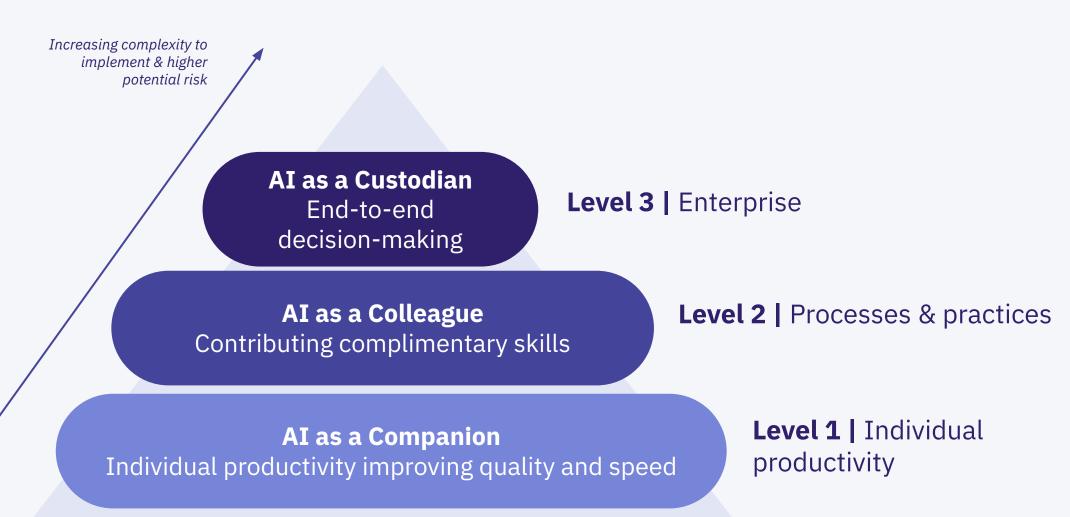


What do you think is AI's super power in TA?

- a) Resume Whisperer Instantly scans and ranks candidates
- b) *Hiring Fortune Teller* Predicts candidate success
- c) Speed Monster Automates tasks and speeds up hiring
- d) Bias Buster Helps ensure fair and objective hiring
- e) Talent Matchmaker Finds the perfect fit for roles



Applying AI across 3 levels





What is AI good at?



AI Assistant & Chatbot

- Natural language
- Conversational
- Accessible to anyone
- Always-on
- Can learn from specific content



Data Analytics

- Perform analysis
- Simple to complex tasks
- Takes away the need for specialised skills
- Shifts focus to interpretation



Content Creation

- Multimedia content
- Jumpstarts the process
- First drafts and outlines
- Adopts tone and corporate identity



Processing Data

- Helps to make sense of large amounts of data
- Quantitative and qualitative data
- Summarizes and identifies trends
- Keeps the context in mind



Recommendation Systems

- Recognizes patterns and uses this as a basis
- Ability to learn from data that is provided
- Can consider parameters and constraints
- Simple to complex



Automation & Optimization

- Pattern recognition
- Ability to 'learn' processes or directional steps
- Can take care of repetitive tasks
- Used to spot areas that can be optimized



Let us know in the comments!

- How are you using AI in your TA process?
- What have you experimented with?
- What have you learnt?



What does this mean for TA?

	AI Assistant & Chatbot	Data Analytics	Content Creation	Processing Data	Recommendation Systems	Automation & Optimization
Workforce planning & TA strategy		 Forecasting needs 		 Market trend analysis 		
Attraction & sourcing	 Application process guidance Video interviews 	Bias detectionRecruitment metrics	Interview questionsCandidate communication	 Interpretation of candidate feedback 	Talent source identification	 Interview scheduling
Screening & selection	• video interviews		Communication			
Hiring & onboarding	Onboarding buddy	Quality of hire analysisEmployee listening	 Personalized onboarding documents FAQ documents 	 Sentiment analysis of employee feedback 	Recommended learning	 Automated onboarding tasks
Talent optimization & retention						AIHE

What does this mean for TA?

Flight risk

identification

Workforce planning & TA strategy

Attraction & sourcing

Screening & selection

Hiring & onboarding

Talent optimization & retention

AI Assistant & Chatbot	Data Analytics	Content Creation	Processing Data	Recommendation Systems	Automation & Optimization
Workforce planning and scenario planning support	 Forecasting needs DEI analysis Succession planning 	 Synthetic data for scenario planning Reporting 	 Market trend analysis 	Salary recommendationsRole allocation	 Automated scheduling Cost optimization and resource allocation
Candidate matching to opportunities Application process guidance Video interviews	 Applicant data Recruitment data Synthesize candidate data Bias detection Recruitment metrics 	 Candidate profiles Interview questions Candidate communication Assessments Reporting 	 Social media monitoring Identification of bias in job adverts Interpretation of candidate feedback 	 Talent source identification Skills recommendations 	 Streamline screening and interviewing processes Interviewing scheduling Search engine optimization
Onboarding buddy Career coaching	 Quality of hire analysis Learning analytics Competency analysis Employee listening 	 Personalized onboarding documents FAQ documents Learning content translation Assessments 	 New hire feedback Sentiment analysis of employee feedback Learner sentiment 	 Onboarding resource recommendations Recommended learning Recommended career paths 	 Automated onboarding tasks Reduce TA response time Learning experience enhancements

analysis

AIHR



Discovering use cases in TA



How to identify use cases in your business

- 1. Map out your own TA phases and highlight **challenges or inefficiencies** at each phase
- 2. Identify **how AI can be applied** to solve these, considering what it is good at
 - 3. Prioritize **high impact use cases**

- 4. Run **pilot programs** or proof of concepts
- 5. **Scale and integrate** into existing technologies and TA processes

What is a <u>high impact</u> use case?

- → Directly impacts **efficiency**, **quality** or the **experience**
- → High **feasibility** based on data availability, system integration and cost
- → High **ROI** (either quick win or long-term)



Let's make it practical!

Illustrative example

Solve IT is a scaling technology company - they need to grow their headcount significantly over the next 12 months. Given the talent market and specialised skills they need they need to relook their TA process to ensure they can meet the demands of the business.

They know that AI can potentially help, but they are unsure where to start.





1. Map out your own TA phases and highlight **challenges or inefficiencies** at each phase

TA Phase	Challenges / Inefficiencies
Workforce Planning & Strategy	 Hiring needs change frequently, making workforce planning difficult Difficult to know where to find talent
Attraction & Sourcing	 Recruiters spend too much time manually sourcing candidates Little time for proactive pooling
Screening & Selection	 Reviewing resumes and scheduling interviews takes too long Line managers have to be involved in screening
Hiring & Onboarding	 Too many approval steps to make an offer Too much paperwork and duplication of data
Retention & Optimization	Difficult to move employees around internally, as there is no talent mobility program in place



2. Identify **how AI can be applied** to solve these, considering what it is good at

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Forecasting and predictive analytics Resume screening Candidate engagement Scheduling assistance Automated offer process Internal mobility platform **AIHR**

3. Prioritize **high impact use cases**

High

Impact on **efficiency**, **quality** or the **experience**

Focus on putting the right resources in place to make this feasible

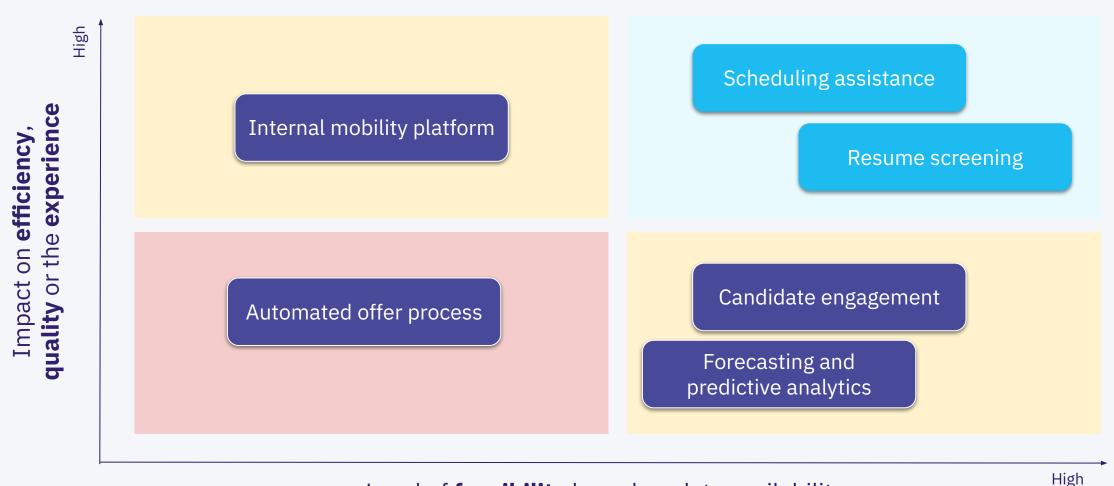
Viable use cases to prioritize

Unlikely to be viable use cases for AI - focus on optimizing current technology and processes

Build the business case for this by exploring how it can create business impact



3. Prioritize **high impact use cases**





4. Run **pilot programs** or proof of concepts

Buy-in & investment

WHAT do we do?

Description of use case:

Implementation of AI-assisted resume screening for technical roles, based on predefined criteria that assess fit based on technical competence

Duration: 4 Months

why do we do it?

Success Metrics:

- Screening Time Reduction: 50% decrease in recruiter time spent on resume review
- Candidate Quality: Increase in interview-to-hire ratio
- Recruiter Satisfaction: Positive feedback from HR teams

HOW do we do it?

Scope:

Roles that have high volumes of applicants or require high levels of line manager involvement to determine technical competence:

- Software developer roles
- Database administrator roles

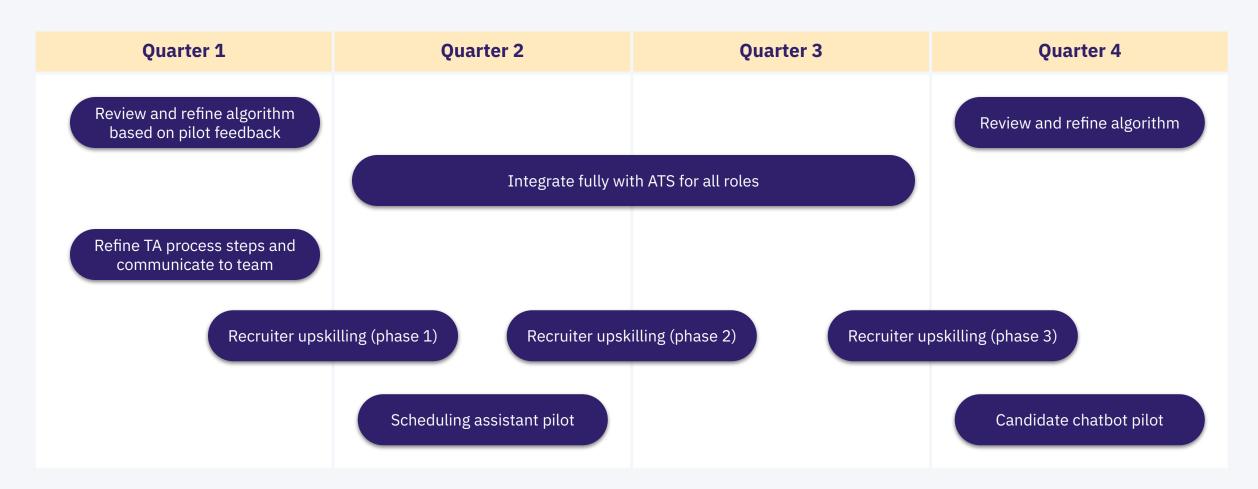
Tool and vendor:

- AI-driven resume screening system using AI capabilities of the current ATS that is already used by the TA team.
- Additional annual cost of +24%
- Volume-based subscription

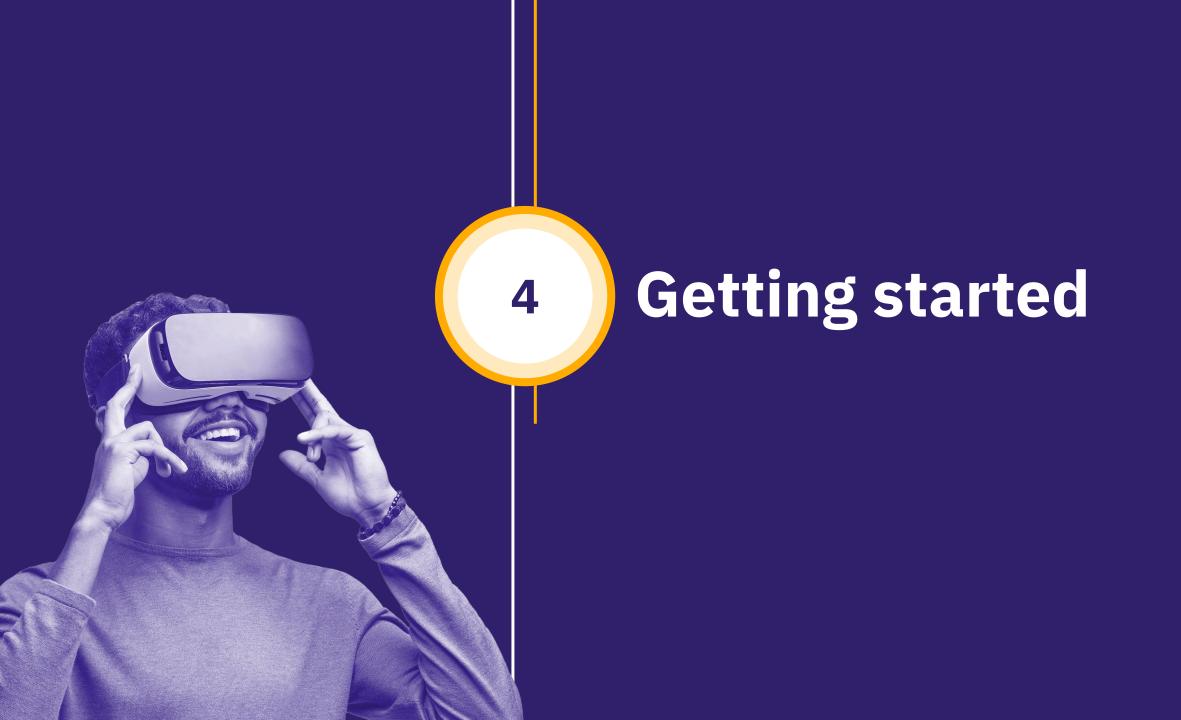


5. **Scale and integrate** into existing technologies and TA processes

Showcase return on investment and impact

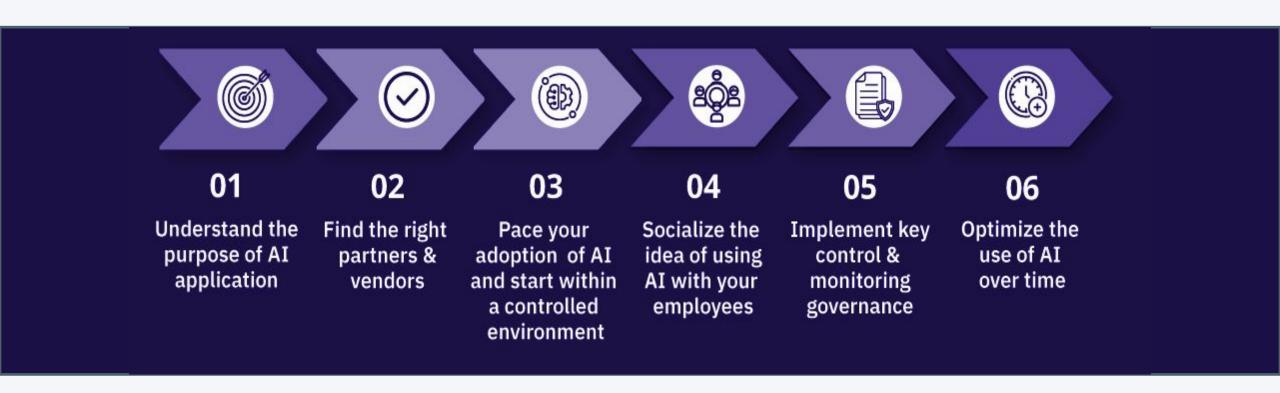








Best practices to keep in mind







Any questions? Ask away!

